

Providing expertise and support that asset managers need to thrive in today's evolving market

Increasing regulation and investor demands for returns and transparency have brought new challenges to the asset management sector. Within this new world, organisations with the operational agility and strong infrastructure to embrace change and innovation can maximise opportunities.





“Our experience, deep industry knowledge and insight allow us to deliver pragmatic solutions tailored to your market, and we are experienced in working with businesses with a global footprint. We work together with other member firms across jurisdictions to bring a coordinated international approach to help you address changes across all areas of your business and to anticipate the impact of future challenges. Our experts are led by experienced partners who will work closely with you in developing your business.”

Philippe Lanciers

Leader of the Asset Management Desk

Helping your business grow

Asset Management Grant Thornton solutions for ManCo's, AIFM's, Depotbanks & Service Providers

Strategy

- Understand customer needs
- Pricing strategy
- SWOT analysis
- Business case development
- Business plan development and review

Setup & Governance

- Governance framework
- Policies and procedures
- Control processes
- CSSF application files

Product setup & structuring

Client Solutions

- Migrations
- Re-domiciliations
- Master feeder structures

Solution Selection

- Service provider selection
- Business application selection
- Identify long list
- Identify business requirements
- RFI & RFP development and assessment
- Beauty contests

PMO Services

Operational Efficiency

- TOM definition and roadmap
- Process design, optimisation and re-engineering
- Lean management and transformation
- KPI definition and review

Regulated Product Services

- Domiciliation
- Funds accounting
- Transfer agency

Unregulated Product Services

- Corporate secretary
- Domiciliation
- Accounting

Compliance Services

- Outsourced/co-sourced compliance management
- Compliance reporting to regulators
- Investment restrictions monitoring
- Compliance handbooks
- Compliance health-checks and trainings

AML/KYC Services

- AML/KYC/CTF framework
- Customer/distributor/service provider due diligence
- Transactions and sanctions monitoring
- Training

Risk Management Services

Regulatory & Tax Reporting

- AIFMD reporting
- FATCA/CRS/QI reporting, implementation, periodic reviews and training
- CSSF, BCL and COREP reporting, implementation, reviews and training

Accounting & Financial Reporting Advisory

- IFRS impact assessments and implementation support
- Accounting and financial reporting process optimisation

Regulatory Advisory

- MiFID II, AIFMD, UCITS IV/V, PRIIPS
- Impact assessment and gap-analysis
- TOM definition and roadmap
- Implementation support

- Project management
- Ad-hoc advisory on regulatory questions
- Regulatory watch services

Valuation Services

- Distressed assets
- OTC instruments
- Derivatives
- PE, RE investments
- Hard to value assets
- Structured products

Audit & Assurance Services

- Statutory/contractual audits
- Contributions in kind
- Mergers
- Liquidation audits

Internal Audit

- Outsourced
- Co-sourced

Control Reports

- SOC
- ISAE 3402 & 3000

Financial Technology

- Blockchain awareness trainings and workshops, project development, feasibility studies, strategy
- eMoney/ePayments

Cyber Security

- Penetration tests
- IT Forensic
- Incidence response
- Privacy assessment
- Data privacy
- Anti-malware and anti-phishing solutions

Grant Thornton Luxembourg



**Audit &
Assurance**



**Tax &
Accounting**



Advisory



**Financial
Services**

Grant Thornton Luxembourg is a leading provider of national audit & assurance, tax & accounting, advisory and financial services.

With **2 offices** in Luxembourg (Capellen and Luxembourg city) and more than **200 people** with **16 partners**, we apply strong technical guidance and breadth of experience to ensure that clients receive a truly different experience.



Philippe Lanciers

Leader of the
Asset Management Desk

Investment Services

T +352 45 38 78 681

M +352 691 453 866

E philippe.lanciers@lu.gt.com



Martin Dewez

Member of the
Asset Management Desk

Advisory

T +352 45 38 78 510

M +352 691 453 825

E martin.dewez@lu.gt.com



Mehdi Mansoury

Member of the
Asset Management Desk

Audit and Assurance

T +352 40 12 99 57

M +352 621 349 227

E mehdi.mansoury@lu.gt.com



200+
People



16
Partners



2
Offices



18
Industry desks



Grant Thornton

An instinct for growth™



Grant Thornton

20, rue de Bitbourg
L-1273 Luxembourg

www.grantthornton.lu

T +352 45 38 78 1
F +352 45 38 29



Grant Thornton Luxembourg

About Grant Thornton

We're a network of independent assurance, tax and advisory firms, made up of **47,000 people in 130 countries**. And we're here to help dynamic organisations unlock their potential for growth. We've got scale, combined with local market understanding. That means we're everywhere you are, as well as where you want to be. But what sets us apart is our distinctive client experience which leads to more meaningful advice and a better working relationship.

© 2018 Grant Thornton Luxembourg. All rights reserved.

"Grant Thornton" refers to the brand under which the Grant Thornton member firms provide assurance, tax and advisory services to their clients and/or refers to one or more member firms, as the context requires. Grant Thornton Luxembourg is a member firm of Grant Thornton International Ltd (GTIL). GTIL and the member firms are not a worldwide partnership. GTIL and each member firm is a separate legal entity. Services are delivered by the member firms. GTIL does not provide services to clients. GTIL and its member firms are not agents of, and do not obligate, one another and are not liable for one another's acts or omissions.